

**City of Fort Collins  
Downtown Development Authority  
Net Taxable Sales  
April 2024**

	April				Year-to-Date			
	2023	2024	DDA % Change	City % Change	2023	2024	DDA % Change	City % Change
<b>Net Taxable Retail Sales</b>								
Grocery, Convenience, Liquor, Pharmacy, Salon, Laundry	\$3,492,738	\$3,536,381	1.2%	2.4%	\$13,541,564	\$13,195,766	-2.6%	3.4%
Restaurants, Caterers, Bars	13,233,029	14,118,023	6.7%	5.8%	49,317,853	49,997,154	1.4%	3.6%
General Merchandise. Miscellaneous Retailers	11,518,205	12,661,062	9.9%	33.3%	48,214,494	50,822,713	5.4%	13.4%
Vehicle, Wholesale, Rental, Leasing	388,931	318,877	-18.0%	-6.7%	1,399,328	1,139,016	-18.6%	-4.3%
Building/Garden Materials, Sporting, Hobby, Book, Music	4,986,087	4,684,214	-6.1%	-10.5%	18,959,213	18,694,650	-1.4%	-12.0%
Electronics, Appliances, Furniture/Furnishings, Telecom	602,869	587,717	-2.5%	-5.3%	2,619,558	2,967,747	13.3%	-8.3%
Clothing, Accessories	1,501,058	1,510,811	0.6%	7.8%	6,370,354	6,803,380	6.8%	10.2%
Other	436,198	395,810	-9.3%	17.4%	2,272,958	2,013,500	-11.4%	16.7%
Lodging	1,307,784	1,209,924	-7.5%	11.6%	5,038,817	5,179,562	2.8%	-2.6%
Manufacturing	613,465	652,603	6.4%	55.0%	1,604,861	2,877,498	79.3%	23.3%
<b>Grand Total of Net Taxable Retail Sales</b>	<b>\$38,080,365</b>	<b>\$39,675,421</b>	<b>4.2%</b>	<b>8.8%</b>	<b>\$149,338,999</b>	<b>\$153,690,987</b>	<b>2.9%</b>	<b>2.5%</b>
<b>DDA College Corridor</b>			<b>4.1%</b>				<b>2.2%</b>	
<b>Sales Tax Distribution</b>								
Streets and Transportation (.25%)	80,590	83,787	4.0%	8.5%	313,794	326,163	3.9%	0.8%
Community Capital Improvement Program (.25%)	80,590	83,787	4.0%	8.5%	313,794	326,163	3.9%	0.8%
Natural Areas and Parks (.25%)	80,590	83,787	4.0%	8.5%	313,794	326,163	3.9%	0.8%
General Fund Renewal (.25%)*	80,590	83,787	4.0%	8.5%	313,794	326,163	3.9%	0.8%
2050 Tax (.50%)**		167,573				440,791		
General Fund (2.85%)*	1,047,711	1,101,184	5.1%	8.2%	4,092,213	4,290,473	4.8%	1.4%
<b>Total Sales Tax</b>	<b>\$1,370,073</b>	<b>\$1,603,903</b>	<b>17.1%</b>	<b>8.2%</b>	<b>\$5,347,388</b>	<b>\$6,035,916</b>	<b>12.9%</b>	<b>1.3%</b>

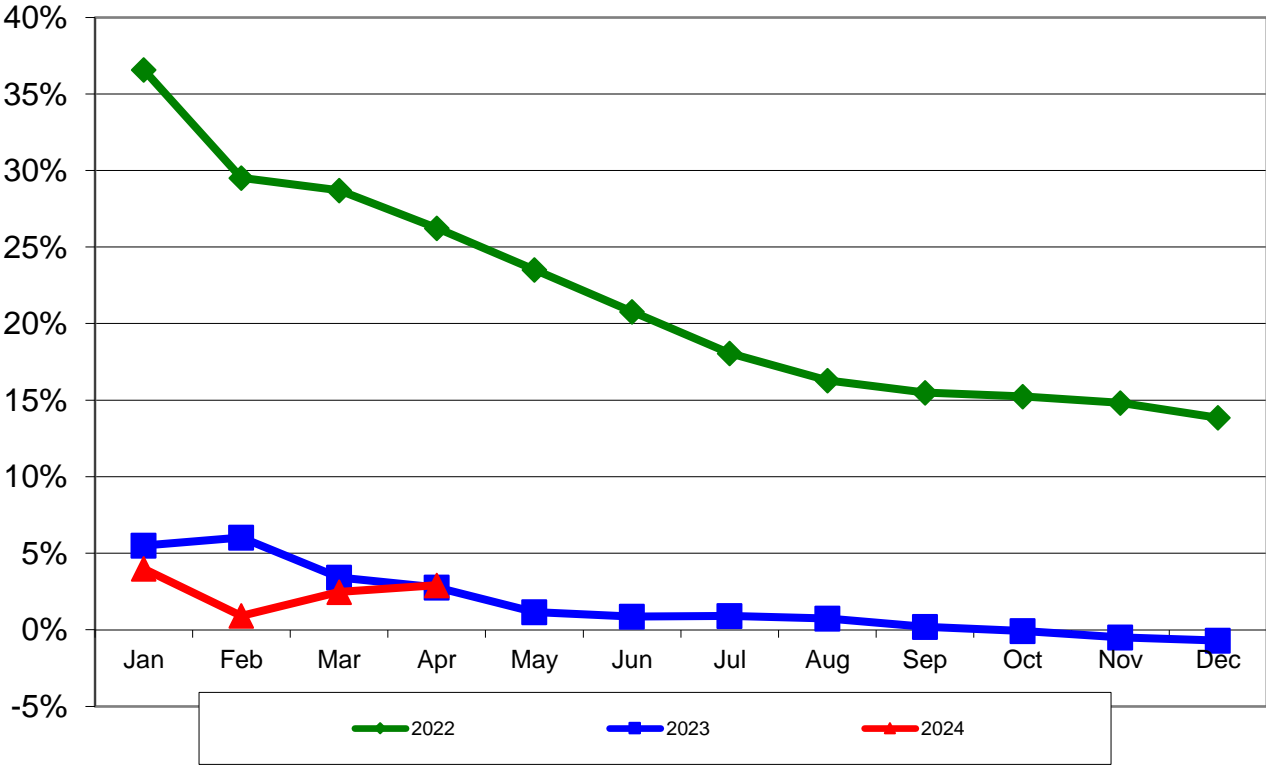
April sales tax collections are based on retail sales that occurred in March

\*KFCG revenue replacement will continue the .85% tax by increasing the on-going tax rate by .60% and adding a renewable .25% tax through 2030

\*\*Voter approved .5% tax effective January 2024 through 2050

	2023	2024
"Old Town" Area - Approximately 60% of Total Collections	3,208,433	3,621,550
Mulberry Retail - Approximately 40% of Total Collections	2,138,955	2,414,366
	<u>5,347,388</u>	<u>6,035,916</u>

**DDA Net Taxable Subject to Sales Tax  
Year to Date change from Prior Year (percent)**



**DDA Net Taxable Subject to Sales Tax  
Year to Date change from Prior Year (dollars)**

