

**City of Fort Collins
Downtown Development Authority
Net Taxable Sales
May 2024**

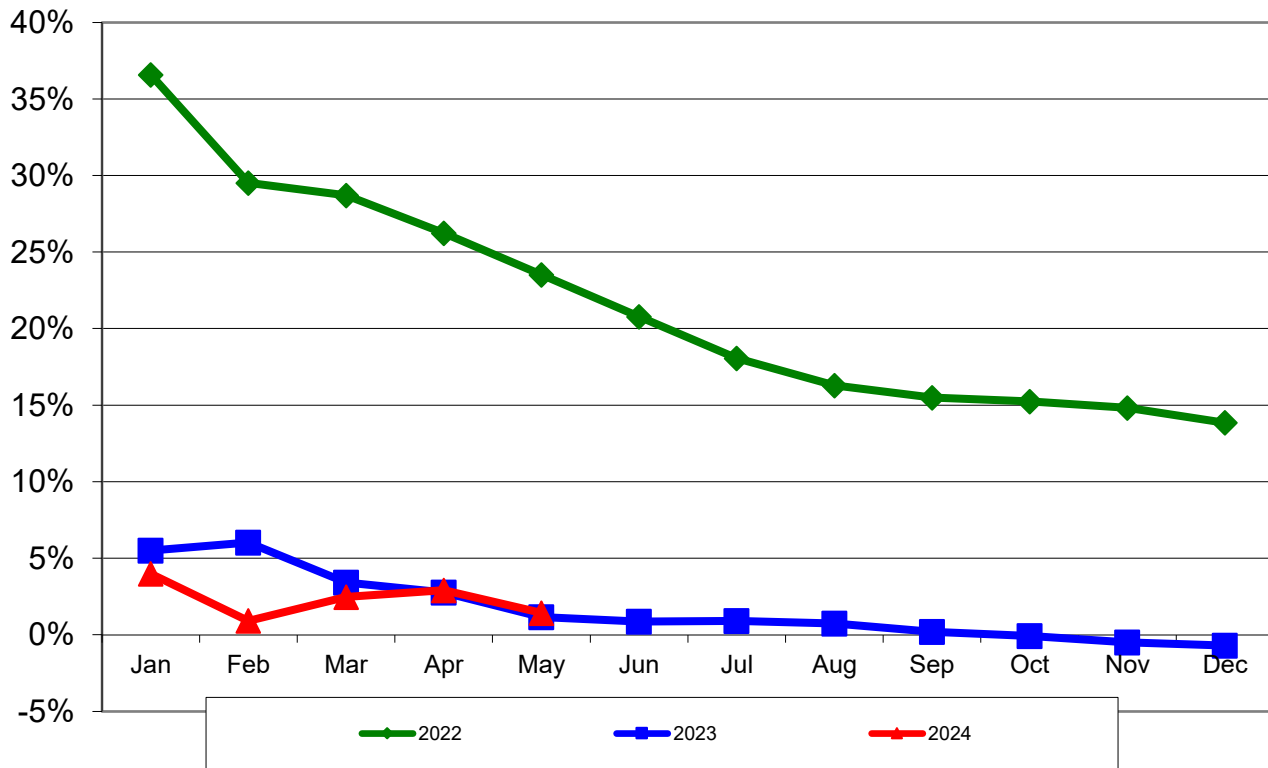
| | May | | | | Year-to-Date | | | |
|---|---------------------|---------------------|-----------------|------------------|----------------------|----------------------|-----------------|------------------|
| | 2023 | 2024 | DDA % Change | City % Change | 2023 | 2024 | DDA % Change | City % Change |
| Net Taxable Retail Sales | | | | | | | | |
| Grocery, Convenience, Liquor, Pharmacy, Salon, Laundry | \$3,548,073 | \$3,181,225 | -10.3% | 0.7% | \$17,089,636 | \$16,376,991 | -4.2% | 2.9% |
| Restaurants, Caterers, Bars | 12,934,653 | 12,805,113 | -1.0% | 0.0% | 62,252,506 | 62,802,267 | 0.9% | 2.8% |
| General Merchandise, Miscellaneous Retailers | 11,592,530 | 11,393,971 | -1.7% | 27.3% | 59,807,024 | 62,216,684 | 4.0% | 16.1% |
| Vehicle, Wholesale, Rental, Leasing | 398,034 | 240,251 | -39.6% | 3.1% | 1,797,361 | 1,379,267 | -23.3% | -2.9% |
| Building/Garden Materials, Sporting, Hobby, Book, Music | 7,124,002 | 6,698,133 | -6.0% | -4.0% | 26,083,215 | 25,392,783 | -2.6% | -10.3% |
| Electronics, Appliances, Furniture/Furnishings, Telecom | 850,300 | 552,351 | -35.0% | -6.7% | 3,469,858 | 3,520,097 | 1.4% | -8.0% |
| Clothing, Accessories | 1,500,571 | 1,339,317 | -10.7% | 0.6% | 7,870,925 | 8,142,697 | 3.5% | 8.3% |
| Other | 392,294 | 490,500 | 25.0% | 39.4% | 2,665,252 | 2,504,001 | -6.1% | 19.0% |
| Lodging | 1,543,154 | 1,494,718 | -3.1% | 14.1% | 6,581,971 | 6,674,279 | 1.4% | 0.9% |
| Manufacturing | 576,588 | 621,962 | 7.9% | 10.6% | 2,181,449 | 3,499,460 | 60.4% | 21.5% |
| Grand Total of Net Taxable Retail Sales | \$40,460,199 | \$38,817,540 | -4.1% | 6.8% | \$189,799,198 | \$192,508,527 | 1.4% | 3.3% |
| DDA College Corridor | | | -3.6% | | | | 1.0% | |
| Sales Tax Distribution | | | | | | | | |
| Streets and Transportation (.25%) | 86,452 | 82,797 | -4.2% | 4.3% | 400,246 | 408,961 | 2.2% | 1.5% |
| Community Capital Improvement Program (.25%) | 86,452 | 82,797 | -4.2% | 4.3% | 400,246 | 408,961 | 2.2% | 1.5% |
| Natural Areas and Parks (.25%) | 86,452 | 82,797 | -4.2% | 4.3% | 400,246 | 408,961 | 2.2% | 1.5% |
| General Fund Renewal (.25%) | 86,452 | 82,797 | -4.2% | 4.3% | 400,246 | 408,961 | 2.2% | 1.5% |
| 2050 Tax (.50%)* | | 165,595 | | | | 606,386 | | |
| General Fund (2.85%) | 1,118,267 | 1,075,779 | -3.8% | 3.7% | 5,210,481 | 5,366,251 | 3.0% | 1.9% |
| Total Sales Tax | \$1,464,076 | \$1,572,563 | 7.4% | 16.3% | \$6,811,464 | \$7,608,479 | 11.7% | 10.8% |

May sales tax collections are based on retail sales that occurred in April

*Voter approved .5% tax effective January 2024 through 2050

| | 2023 | 2024 |
|--|------------------|------------------|
| "Old Town" Area - Approximately 60% of Total Collections | 4,086,878 | 4,565,087 |
| Mulberry Retail - Approximately 40% of Total Collections | 2,724,586 | 3,043,392 |
| | <u>6,811,464</u> | <u>7,608,479</u> |

**DDA Net Taxable Subject to Sales Tax
Year to Date change from Prior Year (percent)**



**DDA Net Taxable Subject to Sales Tax
Year to Date change from Prior Year (dollars)**

