

**City of Fort Collins
Downtown Development Authority
Net Taxable Sales
February 2025**

| | February | | | | Year-to-Date | | | |
|--|--------------|--------------|-----------------|------------------|--------------|--------------|-----------------|------------------|
| | 2025 | 2025 | DDA % Change | City % Change | 2025 | 2025 | DDA % Change | City % Change |
| Net Taxable Retail Sales | | | | | | | | |
| Grocery, Convenience, Liquor, Pharmacy, Salon, Laundry | \$2,846,978 | \$2,895,051 | 1.7% | -9.1% | \$6,739,264 | \$6,871,368 | 2.0% | -4.5% |
| Restaurants, Caterers and Bars | 10,351,658 | 10,300,415 | -0.5% | 0.0% | 24,485,921 | 23,955,036 | -2.2% | 0.8% |
| General Merchandise & Miscellaneous Retailers | 11,190,004 | 10,654,716 | -4.8% | 8.0% | 27,295,796 | 26,460,222 | -3.1% | 10.2% |
| Vehicle, Wholesale, & Rental and Leasing | 228,260 | 423,355 | 85.5% | -11.0% | 607,583 | 829,662 | 36.6% | -1.4% |
| Building Materials, Garden Equipment & Supplies, Sporting, Hobby, Book, Music | 4,695,773 | 4,220,263 | -10.1% | -3.9% | 9,940,268 | 8,638,274 | -13.1% | -7.2% |
| Electronics, Appliances, Furniture, and Home Furnishings, Broadcasting & Telecom | 511,905 | 540,818 | 5.6% | -2.3% | 1,508,007 | 1,292,897 | -14.3% | 7.7% |
| Clothing and Accessories | 1,162,250 | 992,242 | -14.6% | -16.1% | 4,121,427 | 3,815,433 | -7.4% | 2.1% |
| Other | 306,769 | 318,844 | 3.9% | 35.2% | 1,175,088 | 1,203,128 | 2.4% | 13.0% |
| Lodging | 1,107,109 | 1,081,341 | -2.3% | -2.1% | 2,654,403 | 2,716,715 | 2.3% | -1.4% |
| Manufacturing | 289,514 | 330,168 | 14.0% | -48.0% | 1,684,874 | 954,272 | -43.4% | -22.3% |
| Grand Total of Net Taxable Retail Sales | \$32,690,220 | \$31,757,213 | -2.9% | -2.6% | \$80,212,631 | \$76,737,007 | -4.3% | 1.5% |
| DDA College Corridor | | | -1.5% | | | | -3.7% | |
| Sales Tax Distribution | | | | | | | | |
| Streets and Transportation (.25%) | 66,683 | 64,535 | -3.2% | -1.4% | 172,451 | 158,945 | -7.8% | 2.2% |
| Community Capital Improvement Program (.25%) | 66,683 | 64,535 | -3.2% | -1.4% | 172,451 | 158,945 | -7.8% | 2.2% |
| Natural Areas and Parks (.25%) | 66,683 | 64,535 | -3.2% | -1.4% | 172,451 | 158,945 | -7.8% | 2.2% |
| General Fund Renewal (.25%)* | 66,683 | 64,535 | -3.2% | -1.4% | 172,451 | 158,945 | -7.8% | 2.2% |
| 2050 Tax (.50%)** | 133,367 | 129,070 | -3.2% | -1.4% | 133,367 | 317,890 | 138.4% | 2.2% |
| General Fund (2.85%) | 896,260 | 871,605 | -2.8% | -1.0% | 2,260,922 | 2,110,244 | -6.7% | 2.3% |
| Total Sales Tax | \$1,296,361 | \$1,258,816 | -2.9% | -1.1% | \$3,084,094 | 3,063,915 | -0.7% | 9.0% |

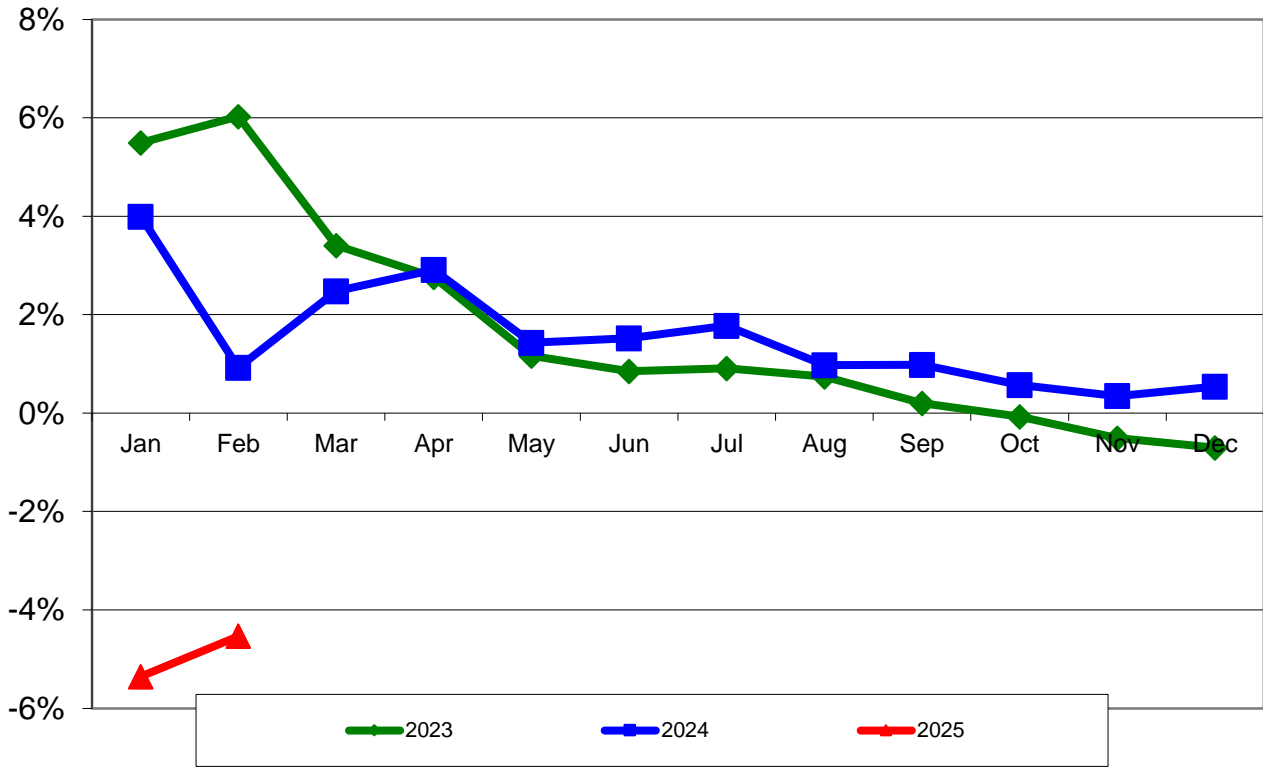
February sales tax collections are based on retail sales that occurred in January

*KFCG revenue replacement will continue the .85% tax by increasing the on-going tax rate by .60% and adding a renewable .25% tax through 2030

**Voter approved .5% tax effective January 2025 through 2050

| | | |
|--|-----------|-----------|
| | 2025 | 2025 |
| "Old Town" Area - Approximately 60% of Total Collections | 1,850,456 | 1,838,349 |
| Mulberry Retail - Approximately 40% of Total Collections | 1,233,638 | 1,225,566 |
| | 3,084,094 | 3,063,915 |

**DDA Net Taxable Subject to Sales Tax
Year to Date change from Prior Year (percent)**



**DDA Net Taxable Subject to Sales Tax
Year to Date change from Prior Year (dollars)**

