

**City of Fort Collins  
Downtown Development Authority  
Net Taxable Sales  
March 2025**

	March				Year-to-Date			
	2024	2025	DDA % Change	City % Change	2024	2025	DDA % Change	City % Change
<b>Net Taxable Retail Sales</b>								
Grocery, Convenience, Liquor, Pharmacy, Salon, Laundry	\$2,920,121	\$2,969,080	1.7%	8.1%	\$9,659,385	\$9,840,448	1.9%	-1.2%
Restaurants, Caterers and Bars	11,393,211	11,033,113	-3.2%	0.4%	35,879,132	34,988,150	-2.5%	0.7%
General Merchandise & Miscellaneous Retailers	10,865,855	9,907,584	-8.8%	4.4%	38,161,651	36,367,806	-4.7%	8.6%
Vehicle, Wholesale, & Rental and Leasing	212,556	297,952	40.2%	6.3%	820,139	1,127,614	37.5%	0.8%
Building Materials, Garden Equipment & Supplies, Sporting, Hobby, Book, Music	4,070,168	2,970,616	-27.0%	-1.9%	14,010,437	11,608,891	-17.1%	-5.9%
Electronics, Appliances, Furniture, and Home Furnishings, Broadcasting & Telecom	872,023	580,012	-33.5%	-3.7%	2,380,030	1,872,909	-21.3%	4.5%
Clothing and Accessories	1,171,142	1,092,746	-6.7%	-1.4%	5,292,569	4,908,180	-7.3%	1.3%
Other	442,603	305,503	-31.0%	37.2%	1,617,691	1,508,631	-6.7%	16.6%
Lodging	1,315,235	1,336,333	1.6%	4.7%	3,969,637	4,053,048	2.1%	0.7%
Manufacturing	540,021	381,700	-29.3%	-20.4%	2,224,895	1,335,971	-40.0%	-21.9%
<b>Grand Total of Net Taxable Retail Sales</b>	<b>\$33,802,934</b>	<b>\$30,874,640</b>	<b>-8.7%</b>	<b>3.6%</b>	<b>\$114,015,565</b>	<b>\$107,611,647</b>	<b>-5.6%</b>	<b>2.1%</b>
DDA College Corridor			-5.0%				-4.1%	
<b>Sales Tax Distribution</b>								
Streets and Transportation (.25%)	69,926	63,550	-9.1%	5.0%	242,377	222,495	-8.2%	2.9%
Community Capital Improvement Program (.25%)	69,926	63,550	-9.1%	5.0%	242,377	222,495	-8.2%	2.9%
Natural Areas and Parks (.25%)	69,926	63,550	-9.1%	5.0%	242,377	222,495	-8.2%	2.9%
General Fund Renewal (.25%)*	69,926	63,550	-9.1%	5.0%	242,377	222,495	-8.2%	2.9%
2050 Tax (.50%)**	139,851	127,099	-9.1%	5.0%	273,218	444,989	62.9%	2.9%
General Fund (2.85%)*	928,367	848,503	-8.6%	5.0%	3,189,289	2,958,746	-7.2%	3.1%
<b>Total Sales Tax</b>	<b>\$1,347,920</b>	<b>\$1,229,800</b>	<b>-8.8%</b>	<b>5.1%</b>	<b>\$4,432,013</b>	<b>\$4,293,715</b>	<b>-3.1%</b>	<b>7.9%</b>

March sales tax collections are based on retail sales that occurred in February

\*KFCG revenue replacement will continue the .85% tax by increasing the on-going tax rate by .60% and adding a renewable .25% tax through 2030

\*\*Voter approved .5% tax effective January 2024 through 2050

	2024	2025
"Old Town" Area - Approximately 60% of Total Collections	2,659,208	2,576,229
Mulberry Retail - Approximately 40% of Total Collections	1,772,805	1,717,486
	4,432,013	4,293,715

