## City of Fort Collins Downtown Development Authority Net Taxable Sales August 2025

	August				Year-to-Date			
			DDA	City			DDA	City
	2024	2025	% Change	% Change	2024	2025	% Change	% Change
Net Taxable Retail Sales								
Grocery, Convenience, Liquor, Pharmacy, Salon, Laundry	\$3,452,443	\$3,642,248	5.5%	1.6%	\$26,969,419	\$28,232,513	4.7%	0.0%
Restaurants, Caterers, Bars	13,543,967	13,865,289	2.4%	7.2%	105,056,597	104,513,600	-0.5%	2.8%
General Merchandise. Miscellaneous Retailers	12,211,694	12,117,485	-0.8%	-2.5%	100,968,314	96,649,251	-4.3%	-0.3%
Vehicle, Wholesale, Rental, Leasing	307,315	483,758	57.4%	24.9%	2,278,359	3,388,624	48.7%	6.9%
Building/Garden Materials, Sporting, Hobby, Book, Music	7,301,459	6,828,095	-6.5%	1.3%	46,947,733	42,524,656	-9.4%	0.0%
Electronics, Appliances, Furniture/Furnishings, Telecom	644,298	612,696	-4.9%	-21.7%	5,516,190	5,282,374	-4.2%	0.3%
Clothing, Accessories	1,515,106	1,638,114	8.1%	3.7%	12,918,023	12,919,832	0.0%	-0.7%
Other	371,516	454,960	22.5%	-10.7%	4,325,348	5,157,552	19.2%	11.7%
Lodging	2,063,879	1,891,667	-8.3%	-9.7%	12,726,260	12,506,240	-1.7%	0.9%
Manufacturing	752,537	726,219	-3.5%	-16.7%	6,352,722	4,550,039	-28.4%	-15.9%
Grand Total of Net Taxable Retail Sales	\$42,164,214	\$42,260,532	0.2%	1.3%	\$324,058,964	\$315,724,682	-2.6%	1.2%
DDA College Corridor			1.0%				-1.5%	
Sales Tax Distribution								
Streets and Transportation (.25%)	90,228	85,570	-5.2%	-0.1%	694,315	662,894	-4.5%	1.3%
Community Capital Improvement Program (.25%)	90,228	85,570	-5.2%	-0.1%	694,315	662,894	-4.5%	1.3%
Natural Areas and Parks (.25%)	90,228	85,570	-5.2%	-0.1%	694,315	662,894	-4.5%	1.3%
General Fund Renewal (.25%)	90,228	85,570	-5.2%	-0.1%	694,315	662,894	-4.5%	1.3%
2050 Tax (.50%)*	180,455	171,140	-5.2%	0.0%	1,177,095	1,325,788	12.6%	0.0%
General Fund (2.85%)	1,167,447	1,114,665	-4.5%	0.6%	9,041,639	8,670,819	-4.1%	1.8%
Total Sales Tax	\$1,708,814	\$1,628,085	-4.7%	1.2%	\$12,995,993	\$12,648,182	-2.7%	3.2%

August sales tax collections are based on sales that occurred in July

"Old Town" Area - Approximately 60% of Total Collections Mulberry Retail - Approximately 40% of Total Collections

2024	2025
7,797,596	7,588,909
5,198,397	5,059,273
12,995,993	12,648,182

<sup>\*</sup>Voter approved .5% tax effective January 2024 through 2050





