

**City of Fort Collins
Downtown Development Authority
Net Taxable Sales
December 2025**

| | December | | | | Year-to-Date | | | |
|---|---------------------|---------------------|-------------|-------------|----------------------|----------------------|--------------|-------------|
| | | | DDA | City | | | DDA | City |
| | 2024 | 2025 | % Change | % Change | 2024 | 2025 | % Change | % Change |
| Net Taxable Retail Sales | | | | | | | | |
| Grocery, Convenience, Liquor, Pharmacy, Salon, Laundry | \$3,326,894 | \$2,972,998 | -10.6% | 3.8% | \$40,646,507 | \$41,341,524 | 1.7% | 1.2% |
| Restaurants, Caterers, Bars | 12,431,157 | 13,817,901 | 11.2% | 6.5% | 159,114,976 | 163,449,789 | 2.7% | 3.6% |
| General Merchandise, Miscellaneous Retailers | 12,294,117 | 12,068,521 | -1.8% | 4.4% | 152,349,439 | 146,831,323 | -3.6% | 1.4% |
| Vehicle, Wholesale, Rental, Leasing | 273,859 | 552,908 | 101.9% | 3.4% | 3,523,574 | 5,514,495 | 56.5% | 7.4% |
| Building/Garden Materials, Sporting, Hobby, Book, Music | 5,082,903 | 4,969,159 | -2.2% | 2.1% | 69,422,876 | 64,074,795 | -7.7% | 1.0% |
| Electronics, Appliances, Furniture/Furnishings, Telecom | 699,319 | 658,426 | -5.8% | -13.6% | 8,103,788 | 7,852,191 | -3.1% | -3.6% |
| Clothing, Accessories | 1,654,653 | 1,882,711 | 13.8% | 19.6% | 19,427,108 | 19,781,757 | 1.8% | 2.1% |
| Other | 547,505 | 507,740 | -7.3% | 16.8% | 6,682,712 | 7,883,215 | 18.0% | 11.5% |
| Lodging | 1,409,750 | 1,475,691 | 4.7% | -1.8% | 20,287,322 | 20,128,299 | -0.8% | 0.4% |
| Manufacturing | 453,246 | 511,712 | 12.9% | 32.6% | 8,828,578 | 7,166,890 | -18.8% | -7.2% |
| Grand Total of Net Taxable Retail Sales | \$38,173,404 | \$39,417,768 | 3.3% | 4.1% | \$488,386,879 | \$484,024,278 | -0.9% | 2.2% |
| DDA College Corridor | | | | 6.1% | | | | 0.7% |
| Sales Tax Distribution | | | | | | | | |
| Streets and Transportation (.25%) | 79,178 | 83,510 | 5.5% | 4.4% | 1,040,939 | 1,026,067 | -1.4% | 2.4% |
| Community Capital Improvement Program (.25%) | 79,178 | 83,510 | 5.5% | 4.4% | 1,040,939 | 1,026,067 | -1.4% | 2.4% |
| Natural Areas and Parks (.25%) | 79,178 | 83,510 | 5.5% | 4.4% | 1,040,939 | 1,026,067 | -1.4% | 2.4% |
| General Fund Renewal (.25%) | 79,178 | 83,510 | 5.5% | 4.4% | 1,040,939 | 1,026,067 | -1.4% | 2.4% |
| 2050 Tax (.50%)* | 158,357 | 167,020 | 5.5% | 0.0% | 1,870,342 | 2,052,134 | 9.7% | 0.0% |
| General Fund (2.85%) | 1,050,524 | 1,093,212 | 4.1% | 4.2% | 13,578,186 | 13,383,111 | -1.4% | 2.5% |
| Total Sales Tax | \$1,525,593 | \$1,594,273 | 4.5% | 4.3% | \$19,612,282 | \$19,539,512 | -0.4% | 3.7% |

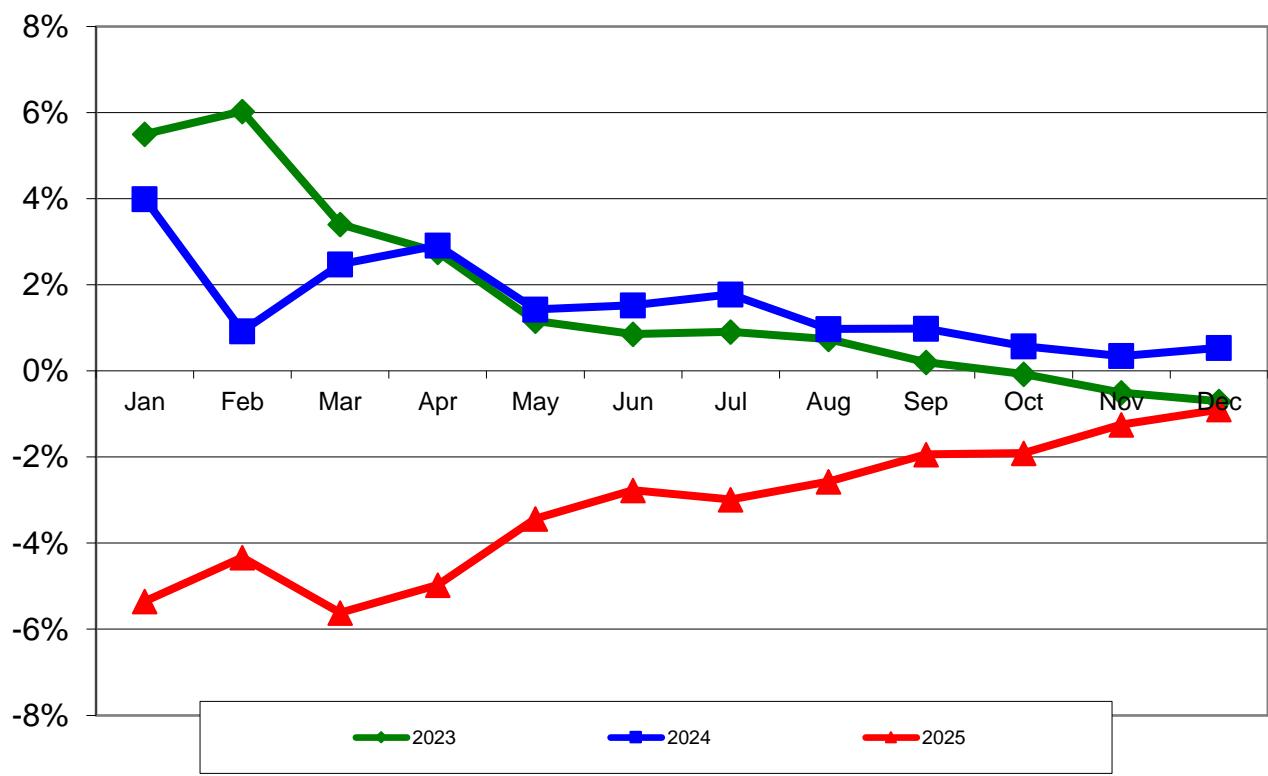
December sales tax collections are based on sales that occurred in November

*Voter approved .5% tax effective January 2024 through 2050

"Old Town" Area - Approximately 60% of Total Collections
Mulberry Retail - Approximately 40% of Total Collections

| 2024 | 2025 |
|------------|------------|
| 11,767,369 | 11,723,707 |
| 7,844,913 | 7,815,805 |
| 19,612,282 | 19,539,512 |

DDA Net Taxable Subject to Sales Tax Year to Date change from Prior Year (percent)



DDA Net Taxable Subject to Sales Tax Year to Date change from Prior Year (dollars)

