

**City of Fort Collins
Downtown Development Authority
Net Taxable Sales
January 2026**

	January				Year-to-Date			
	2025	2026	DDA % Change	City % Change	2025	2026	DDA % Change	City % Change
Net Taxable Retail Sales								
Grocery, Convenience, Liquor, Pharmacy, Salon, Laundry	\$3,976,318	\$3,955,934	-0.5%	3.5%	3,976,318	\$3,955,934	-0.5%	3.5%
Restaurants, Caterers and Bars	13,654,621	14,574,886	6.7%	-2.6%	13,654,621	\$14,574,886	6.7%	-2.6%
General Merchandise & Miscellaneous Retailers	15,805,506	15,680,674	-0.8%	8.1%	15,805,506	\$15,680,674	-0.8%	8.1%
Vehicle, Wholesale, & Rental and Leasing	406,307	462,836	13.9%	33.9%	406,307	\$462,836	13.9%	33.9%
Building Materials, Garden Equipment & Supplies, Sporting, Hobby, Book, Music	4,418,011	4,747,050	7.4%	0.4%	4,418,011	\$4,747,050	7.4%	0.4%
Electronics, Appliances, Furniture, and Home Furnishings, Broadcasting & Telecom	752,079	813,746	8.2%	-11.9%	752,079	\$813,746	8.2%	-11.9%
Clothing and Accessories	2,823,191	3,215,157	13.9%	-18.5%	2,823,191	\$3,215,157	13.9%	-18.5%
Other	884,284	939,217	6.2%	-25.3%	884,284	\$939,217	6.2%	-25.3%
Lodging	1,635,374	1,544,694	-5.5%	6.0%	1,635,374	\$1,544,694	-5.5%	6.0%
Manufacturing	624,103	533,428	-14.5%	88.7%	624,103	\$533,428	-14.5%	88.7%
Grand Total of Net Taxable Retail Sales	\$44,979,795	\$46,467,621	3.3%	5.0%	\$44,979,795	\$46,467,621	3.3%	5.0%
DDA College Corridor			4.4%				4.4%	
Sales Tax Distribution								
Streets and Transportation (.25%)	94,410	98,097	3.9%	5.9%	94,410	98,097	3.9%	5.9%
Community Capital Improvement Program (.25%)	94,410	98,097	3.9%	5.9%	94,410	98,097	3.9%	5.9%
Natural Areas and Parks (.25%)	94,410	98,097	3.9%	5.9%	94,410	98,097	3.9%	5.9%
General Fund Renewal (.25%)*	94,410	98,097	3.9%	5.9%	94,410	98,097	3.9%	5.9%
2050 Tax (.50%)**	188,820	196,193	3.9%	5.9%	188,820	196,193	3.9%	5.9%
General Fund (2.85%)	1,238,638	1,283,442	3.6%	5.4%	1,238,638	1,283,442	3.6%	5.4%
Total Sales Tax	\$1,805,098	\$1,872,022	3.7%	5.6%	\$1,805,098	\$1,872,022	3.7%	5.6%

January sales tax collections are based on retail sales that occurred in December 2025

*KFCG revenue replacement will continue the .85% tax by increasing the on-going tax rate by .60% and adding a renewable .25% tax through 2030

**Voter approved .5% tax effective January 2024 through 2050

	2025	2026
"Old Town" Area - Approximately 60% of Total Collections	1,083,059	1,123,213
Mulberry Retail - Approximately 40% of Total Collections	722,039	748,809
	1,805,098	1,872,022

