City of Fort Collins
Downtown Development Authority
Net Taxable Sales
October 2026

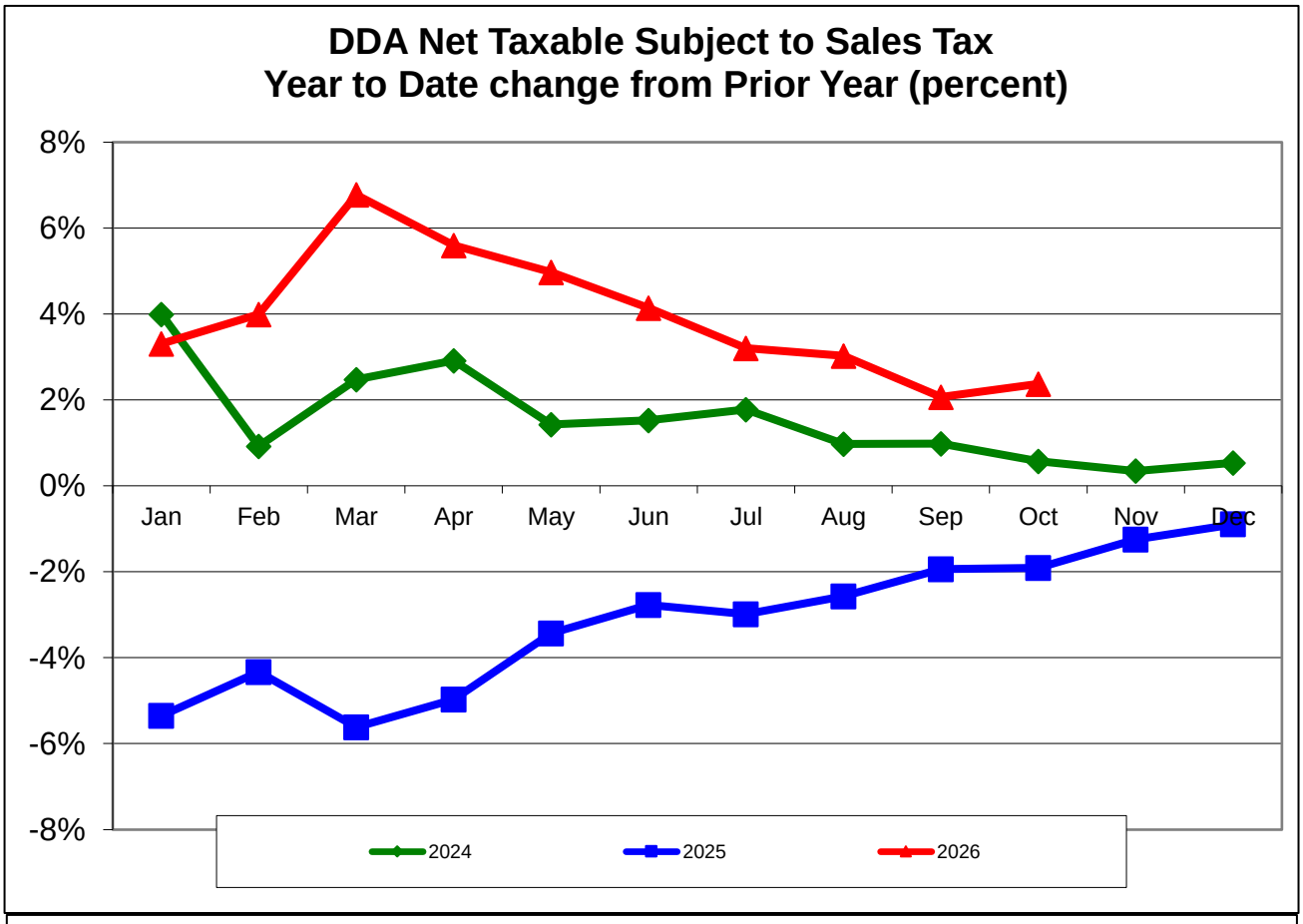
	October				Year-to-Date			
	2025	2026	DDA % Change	City % Change	2025	2026	DDA % Change	City % Change
Net Taxable Retail Sales								
Grocery, Convenience, Liquor, Pharmacy, Salon, Laundry	**$3,240,890**	**$4,249,188**	**31.1%**	**0.5%**	**$35,273,924**	**$31,417,766**	**-10.9%**	**-1.4%**
Restaurants, Caterers, Bars	**13,623,506**	**14,610,833**	**7.2%**	**5.2%**	**133,631,776**	**144,691,827**	**8.3%**	**3.1%**
General Merchandise. Miscellaneous Retailers	**11,884,841**	**11,657,179**	**-1.9%**	**23.6%**	**122,728,506**	**118,834,373**	**-3.2%**	**12.5%**
Vehicle, Wholesale, Rental, Leasing	**350,532**	**571,808**	**63.1%**	**-10.3%**	**4,302,383**	**5,210,042**	**21.1%**	**8.8%**
Building/Garden Materials, Sporting, Hobby, Book, Music	**5,113,333**	**5,222,826**	**2.1%**	**8.6%**	**53,224,636**	**57,160,012**	**7.4%**	**3.0%**
Electronics, Appliances, Furniture/Furnishings, Telecom	**647,932**	**526,794**	**-18.7%**	**7.3%**	**6,574,016**	**5,687,922**	**-13.5%**	**-9.7%**
Clothing, Accessories	**1,743,508**	**1,994,757**	**14.4%**	**10.0%**	**16,263,104**	**18,569,929**	**14.2%**	**4.0%**
Other	**740,183**	**670,609**	**-9.4%**	**4.5%**	**6,674,173**	**7,138,280**	**7.0%**	**-4.0%**
Lodging	**1,886,834**	**1,965,322**	**4.2%**	**4.8%**	**16,502,353**	**17,441,493**	**5.7%**	**5.5%**
Manufacturing	**594,782**	**405,177**	**-31.9%**	**8.6%**	**6,034,687**	**4,583,701**	**-24.0%**	**27.6%**
Grand Total of Net Taxable Retail Sales	**$39,826,340**	**$41,874,492**	**5.1%**	**7.9%**	**$401,209,558**	**$410,735,346**	**2.4%**	**4.7%**
DDA College Corridor			**10.1%**				**5.2%**	
Sales Tax Distribution								
Streets and Transportation (.25%)	**84,631**	**92,704**	**9.5%**	**9.8%**	**849,385**	**891,129**	**4.9%**	**5.9%**
Community Capital Improvement Program (.25%)	**84,631**	**92,704**	**9.5%**	**9.8%**	**849,385**	**891,129**	**4.9%**	**5.9%**
Natural Areas and Parks (.25%)	**84,631**	**92,704**	**9.5%**	**9.8%**	**849,385**	**891,129**	**4.9%**	**5.9%**
General Fund Renewal (.25%)	**84,631**	**92,704**	**9.5%**	**9.8%**	**849,385**	**891,129**	**4.9%**	**5.9%**
2050 Tax (.50%)*	**169,262**	**185,407**	**9.5%**	**9.8%**	**1,698,769**	**1,782,258**	**4.9%**	**5.9%**
General Fund (2.85%)	**1,103,073**	**1,177,999**	**6.8%**	**8.7%**	**11,086,508**	**11,430,787**	**3.1%**	**5.0%**
Total Sales Tax	**$1,610,858**	**$1,734,220**	**7.7%**	**9.1%**	**$16,182,816**	**$16,777,563**	**3.7%**	**5.3%**

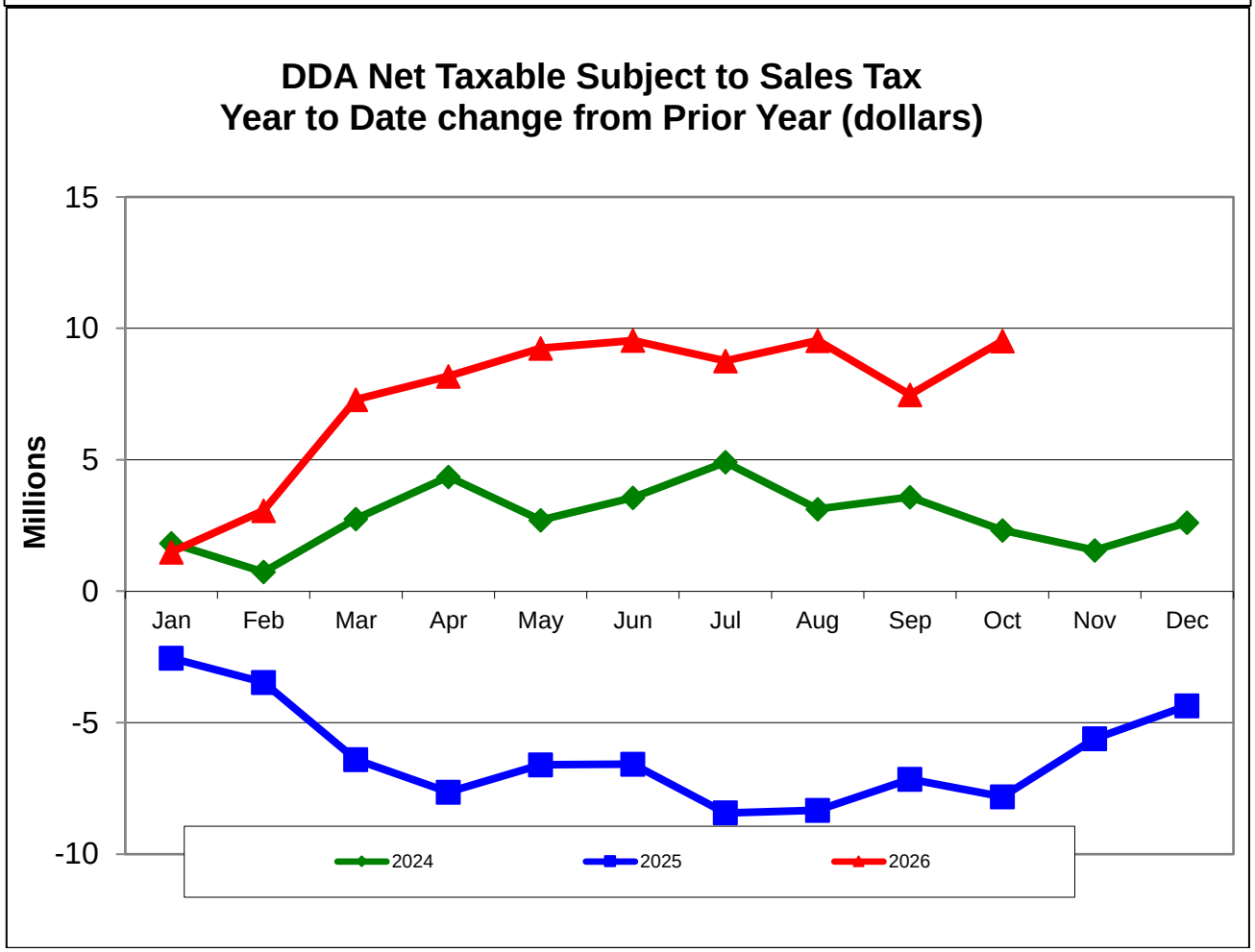
October sales tax collections are based on sales that occurred in September

***Voter approved .5% tax effective January 2024 through 2050**

	2025	2026
"Old Town" Area - Approximately 60% of Total Collections	**9,709,690**	**10,066,538**
Mulberry Retail - Approximately 40% of Total Collections	**6,473,127**	**6,711,025**
	16,182,816	**16,777,563**

Prepared by: City of Fort Collins Finance Department


DDA Net Taxable Subject to Sales Tax
Year to Date change from Prior Year (percent)
8%
6%
4%
2%
0%
-2%
-4%
-6%
-8%
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
Sep
Oct
Nov
Dec
2024
2025
2026


DDA Net Taxable Subject to Sales Tax
Year to Date change from Prior Year (dollars)
Millions
15
10
5
0
-5
-10
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
Sep
Oct
Nov
Dec
2024
2025
2026